

NETWORKING SCORECARD



Tips for Networking:

- Keep track of every contact by using a spreadsheet or program like CareerShift
- Remain active and engaged with contacts via LinkedIn and regular correspondence
- Polish your elevator pitch, utilize resources like Quinncia, and be "networking ready"

Name	Title/ Organization	Email	Phone	How'd You Meet?	Potential Impact	Ongoing Interactions	Additional Contacts
Adam Anchor	Diversity Manager - Disney	aaanchor@email.com	310 867-5309	Employer Info Session	Confidence building and 1st gen help	Email - 11/5/21 Phone - 01/9/21 Zoom - 03/15/21	3 (Names and details)
Mary Mariner	Director of Marketing - Mariner Events	mary@email.com	424 303-7300	Birthday Party	Tips for starting my own business	I need to reach out	

- **Potential Impact** - What role will this person play in my personal, social, academic, and professional growth and development?
- **Active Engagement** - How many times have I interacted with this person and in what context?
- **Additional Contacts** - Who else has this person connected me with?
- **Flipped Scorecard** - How many people have I introduced to others? How do I engage with the networking web?

When the contest is active, submit your networking scorecard and record of interactions/correspondence to us to be eligible for a prize!
Contact: CareerPrep@marymountcalifornia.edu